

Subject: Commercial Proposal

Where do you need to send your shipment today?
Test our professionality and call +39 045 585 623 now to get your free quotation.

Good Morning,

We deal with shipments and we'll briefly illustrate the services we provide, looking forward to welcoming you with pleasure as our future customer.

The Albini Group has been in the shipping industry for over 30 years, constantly dealing with the export & import of goods, either in Italy or Europe, or any other Countries in the World.

Our company also does provide customised (tailor-made) transport solutions, from foreign to foreign countries, pursuant to our clients' nowaday's most demanding needs and requirements.

No job is impervious for us.

Our logistic services include road transport management in Europe, Eastern countries and North Africa. Air and maritime transport covers the rest of the world.

In Italy we have two WHS=warehouses strategically located in Verona and Milan, open 24/7/365. From here we can consolidate your purchases and carry out the loading in groupage or complete. We can, likewise, carry out the distribution throughout Italy.

Our HUB is located 170 Km (106 miles) West of Milan, 100 Km (62 miles) East of Venice, 200 km. (124 miles) South of the Brenner Pass (Austrian border), and 120 Km (75 miles) North of Bologna.

If you are looking for speed, accuracy, punctuality, Albini Group is at your service. Let us ask you two simple questions:

- Where do you need to send your shipment today?
- Why keep searching, when you just found us?

You are welcome to test our Professionality

To get a free quotation, Please Call Now: +39-045-585-623

Also, Please Call: +39-392-964-0307 // Mario +39-335-606-6555

E-mail: operativo@albinigroup.it

1

Best regards Mario Albini



Further information in the following pages:

- 1. OUR SERVICES MORE DETAILED
- 2. VANS
- 3. WAREHOUSES

1- OUR SERVICES MORE DETAILED

- **Daily collection** all over Italy for deliveries within 24/48/72 hours depending on distance, from one small pallet to a full load. We also operate in The Venice Lagoon) and throughout all the Italian small islands.
- Daily availability of trucks of all kinds to any destination: partial / complete trucks tilt, mega trucks 100m³, 3,531.467 cubic ft.), box, refrigerated, flat (open), jumbo road tractors 120 m³ (4,237.76 cubic ft.), intermodal transport by rail or ferries from/to any place: Italy, Europe, Turkey, Middle East, North Africa, ex (USSR) countries
- Express Vans up to 5m (16.40 ft.) and H 250 cm (8.20 ft.), with tail lift, refrigerated at any temperature, box for hanging crafts from/to any place in Italy/Europe with loading within 6/8 hours from the confirmation
- Exceptional transports for weight and dimensions, boats
- By rail "the Silk Road" by train China-Europe-China for import/export with complete / partial containers. Departures once or twice a week. Collection and delivery all over China
- Warehouses open 24/7/365 (never closed!) room and refrigerated temperature with foreign transporters, but also freight forwarders in mind.
- Air (groupage, charter) & maritime transport both with complete FCL/FTL and partial LCL/LTL shipments
- Customs Clearance all over Italy
- Palletised goods handling for offloading or loading (complete or partial loads) of trucks, containers, swap bodies, heavy goods up to 6T (tons) (13,227.74 lb.), with forklifts and cranes, empty or complete offloading of containers
- Frozen products collection distribution & warehousing for either short periods of time (few days), or up to months
- Handling, picking (pick-&-pack), orders, etc.
- Movings
- Any other request will be evaluated by our professional team

2- VANS

Types

- Box Vans
- Tarpaulin Vans up to 5 m (16.40 ft.) and H 250 cm (8.20 ft.),
- Tarpaulin Vans, tail lift equipped
- Box Vans for hanging clothes



- Chilled or Frozen Refrigerated vans
- Photovoltaic Chilling Refrigerated Vans (mounted in their roof), for mandatory Chilling to provide 5 hours autonomy in case of engine failure, traffic jams, traffic accidents.

Weight / Capacity

- Box Vans yet 1,000 to 1,200 Kg. (2,205 ~ 2,650 lbs.) some even 1,250 Kg. (2,760 lbs.)
- Tarpaulin Vans depending on the arrengement: the bigger, the heavier (greater tare): these allow for less useful weight, yet 950 to 1,000 Kg. (2,100 ~ 2,205 lbs.)
- Tail lift vans averaging 700 Kg. (1,545 lbs.) the same for refrigerated boxes
- Between 15 and 20 bars in case of hanging crafts

3- WAREHOUSES

Two 24/7/365 appropriately/adequately equipped warehouses (also available for dry/industrial and refrigerated goods)

- For temporary storage
- For collections and deliveries
- For load handling

No fixed costs.

WAREHOUSE 1 - ALBINI VERONASUD

Verona VR I-37135

Cooled warehouse $0/+4^{\circ}C - (32^{\circ}F. \sim 39.2^{\circ}F)$

Room temperature warehouse

Unloading dock and side undloading on the groundfloor

Parking allowed

WAREHOUSE 2 – ALBINI MILANO

Milano Ortomercato I-20137 MI

Cooled warehouse at different temperatures depending on the product + picking

Room temperature warehouse

Unloading dock and side undloading on the groundfloor

Parking allowed

Our network of relations allows us to find further available warehouses in other places for emergencies or extemporaneous necessities.

Test our professionality

Call +39-045-585-623 now to get a free quotation.

Also, call +39-392-964-0307 // Mario +39-335-606-6555

e-mail: operativo@albinigroup.it

Best regards. Mario Albini

Albini Group Srls www.albinigroup.it

Intl Freight Forwarders | CCIAA VR REA 412006

Fiscal Code 04339020234 | TVA Code: IT04339020234

Registered office: Via Alberto Dominutti 2 I-37124 Verona (Veneto Region) ITALY Head office: Via Giovanni Prati 17 B I-37124 Verona (Veneto Region) ITALY