

ALBINI GROUP

What we do, how we do it.







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1. OUR COMPANY

Albini Group is an Italian company born from the willingness and determination of the owners who, thanks to their forty years experience working in the trade and logistics for fruit and vegetables, since 2008 have been operating exclusively in national and international shipments by land, sea, air. Albini Group has collaborators to guarantee customized shipments with any means and logistic solution.

2. COMMUNICATION



3. CHANNELS

Overland





Cross-docking

Sea





Air



Rail

4. MEANS OF TRANSPORT



- Standard tilt or frigo truck trailers
- Mega tilt truck trailers
- Road train tilt or frigo
- Any other available (on request)



5. ELABORATION PROCESS

01. REQUEST



- 1) Customer needs → request
- 2) Clarity between staff and costumer; explanations
- 3) Request comprehension
- 4) Identification of the partner who will provide the best service
- 5) Offer request to our partner
- 6) Agreement with the costumer
- 7) Sale proposal

5. ELABORATION PROCESS

02. EXECUTION



- 1) Sale proposal
- 2) Explanations (if needed)
- 3) Customer acceptance
- 4) Customer order
- 5) Payment check
- 6) Starting execution

READY FOR THE NEXT SUCCESSFUL SHIPMENT



